

DAVID M. (MIKE) ANDERSON

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PROFILE

Thirty years of progressive management experience in the areas of utility regulations, state and federal government relations and project management. Highly motivated professional manager. Skilled in the development and empowerment of a team oriented work force. Created, developed and implemented long term goals and strategies aligned with achieving corporate vision and mission. Strengths and skills include:

- Supervisory skills: able to give clear concise direction to work group, ability to build and manage a high performance team oriented work force.
- Skilled in interpersonal relations: building and maintaining highly motivated work groups and constituency groups.
- Ability to be innovative in managing the completion of complex projects in tight timeframes.
- Result-oriented, pragmatic approach to problem solving.
- Excellent communication skills both verbal and written.

PROFESSIONAL EXPERIENCE

IOWA TELECOM, Newton, IA

2000 - Present

Vice President External Affairs

2009 - Present

Reporting to the President & CEO, responsible for Iowa Telecom's federal and state regulatory and legislative functions including all policy development advocacy and implementation for both of Iowa Telecom's operating subsidiaries (Iowa and Minnesota). I am also responsible for wholesale market and intercarrier relations functions including management of business relationships with wireless and competitive local exchange carrier for Iowa Telecom's combined Iowa and Minnesota incumbent and competitive local exchange carriers operations.

Vice President External Affairs and Marketing

2005 - 2009

Reporting to the President & CEO, responsible for all of Iowa Telecom's state and federal regulatory and legislative activities. I was responsible for our marketing organization, which included development and implementation of product and marketing plans that support our statewide core businesses. These responsibilities also included the operation of our wholesale services group, which managed and serviced our business relationships with competitive local carriers and wireless carriers. In addition, I was responsible for the activities of our corporate communication group.

Vice President External Affairs

2000 - 2005

Reporting to the President & CEO, responsible for Iowa Telecom's federal and state regulatory and legislative functions including policy development and implementation. I was also responsible for wholesale market and intercarrier relations functions including management of business relationships with wireless and competitive local exchange carriers. I am also responsible for Iowa Telecom's corporate communications function which includes all internal and external communications, media relations and public company communication requirements.

GTE SERVICE CORPORATION – Grinnell, IA

1979 - 2000

Director - Regulatory and Governmental Affairs – Grinnell, IA

1989 - 2000

Directed a work group responsible for development and execution of tactical advocacy and communication plans in support of GTE public policy positions and initiatives dealing with various regulatory, governmental and telecommunications industry groups in Iowa, Minnesota and Nebraska. I was the primary interface between GTE business units and external stakeholders. Responsible for providing internal cross-functional counsel, direction and action plan recommendations in support of GTE business plans. I was responsible for \$1.1 million departmental operating budget and supervision of eight professional managers in four separate geographic locations.

Revenue Programs Manager – Irving, TX**1986 - 1989**

Responsible for developing and maintaining policies procedures for systems and processes that support revenue generation for GTE Telephone operations across its nationwide operating territory.

Required cross-function, interbusiness and coordination of goals and objectives. Including life cycle management of specific GTE Data Services. Responsible for ensuring output compliance with state and federal regulatory reporting requirements. Responsible for organizational development and maintenance that impacted 400 employees nationwide. Managed a departmental operations budget of \$1.8 million and supervised 17 management and clerical staff.

Division of Revenue Review Administrator – Grinnell, IA**1982 - 1986**

Responsible for accuracy and validity of the revenue settlement processes and compliance with contracts between GTE and the Bell Operating Companies. Required onsite review of Bell systems, procedures and data for accuracy and reasonableness. Management of settlement dispute processes for resolution of settlement issues between companies.

Management of cash flow processes between companies ensuring accuracy of GTE's approximately \$100 million annual revenue base. Accountability to execute management for accuracy of processes and results.

Separations Engineer – Grinnell, IA**1979 - 1982**

I was responsible for development and input of information into the inter-company revenue settlement process. Responsible for managing the computer-based system, that supports cash flow between companies, including implementing system enhancements and procedure change. Required coordination of intra-functional intra-company inputs and outputs. Accentuate to senior management for accuracy of results.

EDUCATION AND TRAINING

B.A. in History, Central College, Pella, IA

1979

PROFESSIONAL AFFILIATIONS / RECOGNITIONS

Board of Directors – Universal Service Administration Company	2006 - Present
Vice Chairman of the Board	2009 - Present
Executive Committee Member	2009 - Present
Audit Committee Member	2006 - Present
Independent Telephone and Telecommunications Association (ITTA)	
Steering Committee Member	2005 - Present
ITTA PAC Board Member	2008 - Present
U. S. Telecom Regulatory Committee	2001 - Present
Board of Directors – Iowa Telecommunication Association	1989 - 2005
Executive Steering Committee	1999 - 2005
ITA Board President	2002
Board of Directors – Nebraska Telephone Association	1989 - 1999
Executive Steering Committee	1989 - 1999
Board of Directors – Minnesota Telecommunication Association	1990 - 1996
GTE Chairman Leadership Award – Distinctive Team performance	1995 - 1998
GTE Governmental Affairs Recognition Award	1995